



KONGSBERG

# KONGSBERG DIGITAL

Hege Skryseth, President

CMD<sup>20</sup><sub>16</sub>  
CAPITAL MARKETS DAY

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# AGENDA

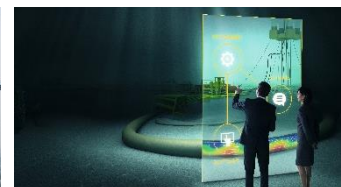


THIS IS KONGSBERG DIGITAL  
DEVELOPMENT SINCE FEBRUARY 2016  
DIGITAL SERVICES  
DIGITAL PLATFORM  
BUSINESS SEGMENTS  
KEY TAKEAWAYS



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## KONGSBERG DIGITAL



*Optimization and predictive  
big data solutions*

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Offices in Norway, USA,  
India, Canada and Russia

450 employees

Revenues ~800 MNOK

Group Digital  
Center of Expertise  
Oil & Gas Software  
Maritime Simulation  
Renewables & Utilities  
Digital Platform

# DEVELOPMENT SINCE FEBRUARY 2016



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**KONGSBERG DIGITAL**  
KDI announced February  
and formally established  
July 1st



**STRATEGY AND  
ORGANIZATIONAL  
DEVELOPMENT**



**OIL & GAS**

- Back to profitability
- Signed contract with Shell on Sitecom
- Signed Ledaflo contract steampipe
- PoC with Statoil on Analytics
- Partnership with Mck



**RENEWABLES**  
Signed contracts with  
Statoil and Statkraft on  
Lifecycle Management



**UTILITIES  
NTE  
Partners**



**SIMULATION**

- Management buy-out  
Global Sim
- Canadian Navy
- Heerema



**MARITIME DIGITAL**

- Condition Monitoring
- Performance  
Management
- Decision Support



**DIGITAL PLATFORM**  
Release plan, 3rd party,  
positions

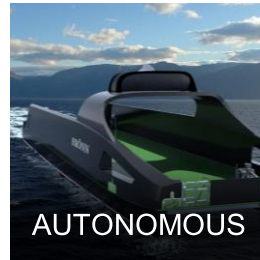
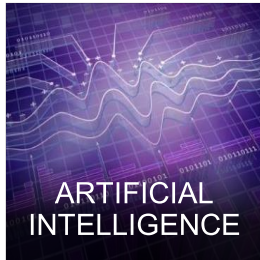
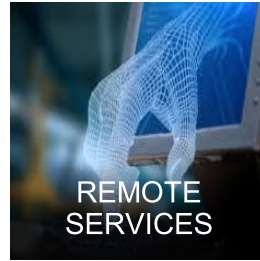


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# DIGITAL SERVICES



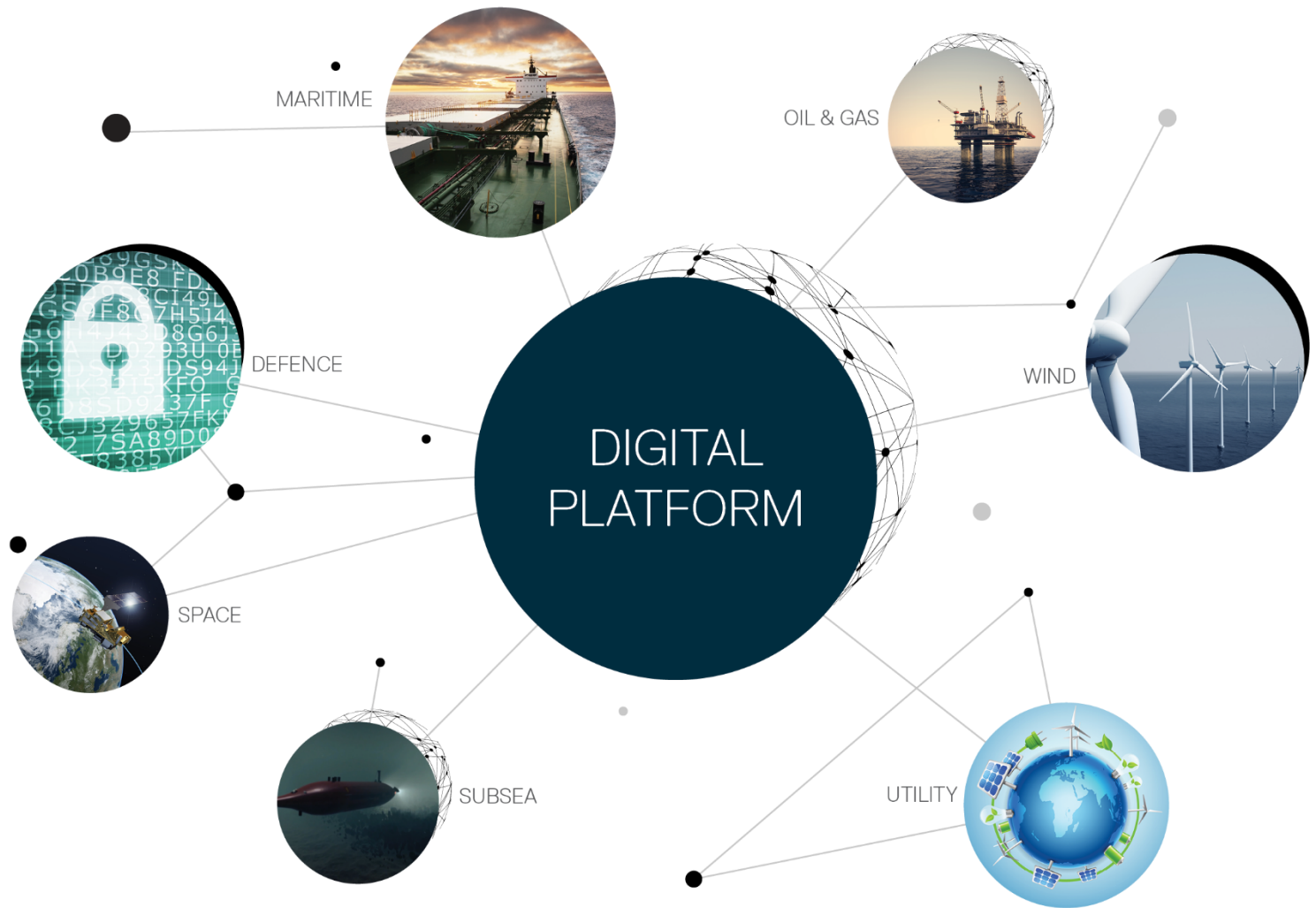
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MARITIME

OIL & GAS

WIND

DIGITAL  
PLATFORM

DEFENCE

SPACE

SUBSEA

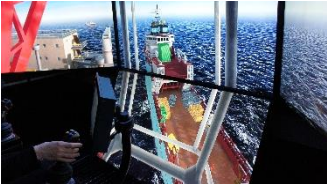
UTILITY

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# MARITIME SIMULATION



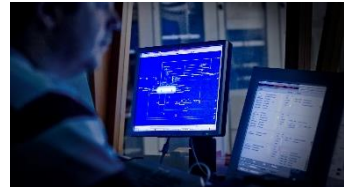
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## OIL & GAS SOFTWARE





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## RENEWABLES & UTILITIES





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# KEY TAKEAWAYS

- KONGSBERG is well positioned for the digital shift
- Experience strong market engagement
- Attractive employer for digital competencies
- The industrial digitalization market expected to grow significantly
- Digital Platform a key enabler for growth
- Broad energy offering from oil & gas and renewables & utilities



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